

Anserteam

Temporary Labor Category	Increase +3.3%
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Anserteam's pricing has held steady since 2005. This adjustment is to offset increases that temporary labor employers have had to incur, including increases in federal statutory taxes and statutorily mandated benefits such as Federal Unemployment Tax (FUTA), State Unemployment Insurance (SUI) tax, minimum wage increases, worker's comp, liability insurance and health insurance benefits and taxes.

Bay Valley Foods (Dean)

Aseptic Canned Cheese Sauce & Pudding	Increase +5%
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The main driver of this pricing adjustment is the increased cost of corn and oil. This contract has not had an adjustment in several years. Entegra worked with the vendor to keep the increase as low as possible. Future adjustments will reflect corn and oil markets.

Carla's Pasta Inc.

Eggplant Cutlets (#5585 & #5580)	Increase +6%
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The price increase is due to higher costs of soybean oil, batter/breadings, freight and packaging.

J & J Snack Foods Corporation

Pretzels	Increase +5%
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Churros	Increase +4%
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Funnel Cakes	Increase +4%
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Frozen Desserts	Increase +3%
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These increases are a result of increases in key market indices. These markets include sugar, wheat/flour, oil/shortening, dairy, as well as packaging and energy costs.

Masterfood Services (a division of Uncle Ben's Inc.)

Rice (Specialty rice, stuffing, frozen entrees)	Increase +5-9%
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Uncle Ben's made some changes to produce higher quality rice (there are fewer broken grains). While this product is taking a price increase, each box of Uncle Ben's product now yields 6% more rice per box.

Regional Bakery

Croissant Bakery	Increase +5%
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Posh Bakery	Increase +3%
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Regional Bakery pricing adjustments are a result of increased wheat and flour costs.

Commodity Driven Contracts

The contracts below are formula-based, reflect the markets and change monthly or quarterly. We will not always provide an explanation for pricing changes, as the pricing of these programs continually ebbs and flows with the markets. A yearlong snapshot of pricing gives the most appropriate view of the benefits associated with Supply Management negotiated pricing, and the monthly pricing reflected does not portray the full year benefit. However, we do want to keep you informed so you can make menu and pricing adjustments as appropriate for your facilities.

Beef

Cargill Ground Beef	Flat on average
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Cargill Stew Beef Cube Steaks & Strips	Flat on average
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Cargill Deli Roast Beef category	Flat on average
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Cargill Cooked Pot Roast category	Flat on average
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Cargill is flat to slightly up less than 1% on average. Slightly higher pricing is expected in March.